

21 Questions:

A Practitioner's Resource for Exploring VoicePrint Profiles

1. Which 'red' voices trigger a personal sensitivity for this person?
2. Which voices, if any, need to be explained?
3. What are the dominant voices in the profile?
4. How complete is the repertoire?
5. Where are the potential gaps and why?
6. Which voices are most frequently used, the 'regulars'?
7. Which voices are least frequently used, the 'occasionals'?
8. What is the tacit strategy that is being pursued?
9. Which voice/s provide the foundation for this strategy?
10. Which voices are internal and which are expressed?
11. What happens to the repertoire under pressure?
12. What is experienced as negative/debilitating pressure?
13. What is experienced as positive/energising pressure?
14. Into/from which voices does energy shift in these circumstances?
15. Is the individual aware of the shift?
16. What do others hear/see?
17. Is a disproportionately high amount of 'red' an indicator of insensitivity or courage?
18. Is a relative absence of 'red' an indicator of sensitivity or inhibition?
19. Where does the VoicePrint 360 feedback differ from the self perception?
20. What are the key insights, messages and learning for the VoicePrint owner?
21. What is the small change that is most likely to make the big difference?